





#### **Description of Module 6**

# Getting to Know the Travelers along the Way Gathering Information, Intake & Referral, and Building Resources

First contacts with families can set the tone for future relationships between the family and early intervention system service providers. Families must be given the information, support, and opportunity to fulfill their role as full decision-making partners in the early intervention process. This will be evidenced by professionals who demonstrate cultural sensitivity in their relationship with families, professionals who demonstrate flexibility, acknowledging that families have unique needs, professionals who seek to involve families as key decision makers throughout the early intervention process, and professionals willing to collaborate across agency lines for the benefit of the child and family (Addison, S. and Mattheiss, L., 2004). Putting these ideas into practice starts with the initial contact with the family.

This training module is comprised of three parts: (1) Gathering Information, (2) Intake & Referral, and (3) Building Resources. Basic adult learning principles are included in an effort to help service coordinators present information to families in ways that will enhance their understanding. Through pre- and post-tests, case examples, role-playing, and other activities, the participant(s) will learn how to gather information in ways that are comfortable and appropriate for families.

Landmarks of the early intervention process are included so service coordinators will be able to accurately inform families of how the system operates. Participants will practice explaining the early intervention system to families using an intake tool and will review forms related to intake and referral.

Participants will complete several outside assignments for this module. An intake field observation will be done, and visits to several key service providers will be completed in order to help the service coordinator learn more about resources available to children and families. Participants will complete an internet research assignment in order to familiarize themselves with prominent state and federal resources as well.



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#### Competencies

- Has knowledge and understanding of principles of adult learning that affect family members as they receive information about the early intervention system.
- Takes into account and respects the various commitments of family members in planning intervention.
- Has the ability to initiate and maintain effective and systematic consultation (communication) with family members and caregivers in a sensitive manner.
- Has knowledge and understanding of how to disseminate information concerning the options for intervention, including financial assistance, to families and other professionals in the community.
- Consults with and refers to other professionals and community agencies.
- Facilitates the movement of all appropriate clients into the intake and screening process.
- Disseminates information throughout the community regarding the availability of services, criteria for eligibility, and methods of referral.
- Demonstrates skill in identifying gaps and overlaps in services provided to children and their families.
- Is willing to act as a representative of TEIS at a variety of community and regional events that include child find and public awareness activities.
- Participates in, conducts, and implements screening and child find programs.
- Exercises procedural safeguards as described in Part C of IDEA.
- Coordinates services to assure that all evaluations and provision of services are performed in a timely manner.
- Demonstrates knowledge and skill in conducting family-directed assessments to determine resources, priorities and concerns of the family and identification of the supports and services necessary to enhance the family's capacity to meet the developmental needs of their infant or toddler.
- Is familiar with resources in the area, and has the ability to assist families in the utilization of community, state, and federal resources to advocate for new or needed services.



## Module 6

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### Module 6

# Getting to Know the Travelers along the Way Gathering Information, Intake & Referral, and Building Resources

Assignments/Activity	Measure of Achievement
Module Description	Weasure of Achievement
Wodule Description	
Note that the contents of this	
module are divided into three	
components: (1) Gathering	
Information, (2) Intake & Referral,	
and (3) Building Resources.	
6.1 Gathering Information	Active participation in
PowerPoint	discussion and activities during
	PowerPoint as led by the
View PowerPoint Gathering	trainer.
Information (slides 1-13),	
engaging in discussion as	
directed.	
6.2 Routines-Based Interview	Independent outside
Discourand	assignment.
Please read The routines-based interview is a	Review of materials as
powerful component in the	requested and placement in
process of intervention planning.	portfolio.
If your district/agency chooses to	portiono.
incorporate this model into	
practice, the <b>trainer will</b>	
complete the three activities	
presented here during formal	
training with the learner(s).	
Since this will add significant	
additional time necessary to	
complete this module, the trainer	
may choose to complete these	
activities at a separate training	

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Assignments/Activity  date and time. The trainer is further cautioned that there are associated practices tied to the routines-based interview, such as the Eco-map, which are not included in this brief activity. To ensure full understanding of this model, please consider the following:	Measure of Achievement
Training and technical assistance For keynote presentations, conference sessions, workshops, or site-specific technical assistance, contact Robin McWilliam: Robin.McWilliam@Vanderbilt.edu In addition to Dr. McWilliam, an international network of colleagues, former students and staff, trainers, faculty, and program directors that have experience with Dr. McWilliam's model are available.	
Service coordinators benefit from learning about the routines-based interview. All participants should complete the following activities independently outside of formal training time for this module if they are not included in formal training as described above.	
Step 1 Review the content from the article, Functional Intervention Planning: The Routines-Based Interview (6.2a).	
Step 2 View the video to observe Dr.	

Assignments/Activity	Measure of Achievement
Robin McWilliam as he demonstrates this activity. Video — Routines-Based Interview (RBI) 45-minute video example of an interview for developing an IFSP with a family.	
Step 3 Review 6.2b Routines-Based Interview Form. Place the above article (Step 1) and form in the portfolio guide after review. If this step is completed during formal training, role-play with the group a brief interview, using the interview form for recording information, and place in portfolio.  6.3 Gathering Information Pre-	Pre-quiz completion.
Quiz  Complete the pre-quiz. Give to trainer upon completion.	
6.4 Case example — Jack  View PowerPoint <i>Gathering Information</i> (slides 14-16).	Active participation in discussion and activities during PowerPoint as led by the trainer.
Develop a list of questions that might be used during the conversation with Susan and Gayle at the initial meeting.	Satisfactory listing of interview questions on worksheet 6.4, as determined by the trainer. Worksheet placed in portfolio.
Record your questions on worksheet 6.4a, and place in portfolio upon completion.	
View slides 17-24. Participate as	
directed by the trainer. 6.5 Ask Mrs. Yonkers	Active participation and
View PowerPoint <i>Gathering Information</i> (slides 25-28), reading	completion of activity as directed by the trainer.

Assignments/Activity	Measure of Achievement
the questions posed. Indicate	
whether you feel the question is	
important to ask Mrs. Yonkers.	
After the constinuous (a) made the circ	
After the participant(s) make their	
decision, go to slides 29-38 to find	
out what Mrs. Yonkers thinks.  6.6 Gathering Information Post-	Improved coors on post quiz
Quiz	Improved score on post-quiz, compared to score on pre-quiz.
Quiz	compared to score on pre-quiz.
Complete the post-quiz. Compare	
your results to your own pre-quiz,	
and file both in the portfolio.	
6.7 Intake & Referral Pre-Test	Completion of pre-test.
Complete the pre-test.	
6.8 Intake & Referral	Active participation in brief
	discussion as directed by the
View PowerPoint <i>Intake and</i>	trainer.
Referral (slides 1-17), engaging in	
brief discussion as advised.	
6.9 Tennessee's Early	Active participation in activity to
Intervention System	the satisfaction of the trainer.
Using the <i>Tennessee's Early</i>	*Experienced TEIS service
Intervention flipchart, work in pairs	coordinators in the Southeast
as instructed. One person will	District may exempt this activity
play the role of the family member	as they have piloted and used
and the other person will play the	this tool in everyday practice.
role of the service coordinator.	, , ,
Practice presenting the	
information as you would to a	
family. Switch roles if time allows.	
6.10 Intake Checklists	Follow-up with trainer or other
	appropriate person in the office
Read the three checklists outside	for resolution of any questions,
of training. Follow-up with the	as needed.
trainer or appropriate person in	Catiafa atanih
your office, if you have questions	Satisfactorily written paragraph
about these procedures.	verified by the trainer, and
Think about what you have	included in the portfolio.
learned from doing intakes over	
the years, which might benefit a	
new service coordinator. Write a	
ville d	

Assignments/Activity	Measure of Achievement	
brief paragraph describing		
organizational tips and/or		
strategies you have used to		
improve and make more efficient		
the intake process for you and for		
families.		
Place a copy of the paragraph in		
the portfolio.		
uio portiono.		
Your district office/agency may		
choose to compile these tips for		
new service coordinators for their		
review. Tips for locating		
seemingly nonexistent addresses,		
ways to deal with pets,		
pronouncing difficult names,		
strategies for keeping up with		
forms, safety recommendations,		
etc. are all encouraged.		
6.11 Form Review	Active participation in brief	
	review of forms, as needed.	
Ask the trainer for clarification on		
the use of forms related to intake	Copies of forms (below)	
and referral if needed, as the	reviewed and approved as	
trainer provides a very brief review of each one.	acceptable, at the discretion of the trainer, added to the	
or each one.	portfolio:	
For the trainer's approval, choose		
an example from your case files to	6.11a Consent for Evaluation	
place in your portfolio that	6.11b Eligibility Documentation	
demonstrates your competency in	6.11c Professional Verification	
facilitating the movement of all	of Current Diagnosis	
appropriate clients/children and	6.11d Review of Pertinent	
families through the intake and	Records	
screening process. Include an	6.11e Family Assessment	
example of each form (6.11a-k).	Summary	
Please protect the child and	6.11f Local Education Agency	
family's privacy by covering the	Notification	
identifying information.	6.11g Minimal Data	
	6.11h Central Intake	
If necessary, and at the request of	6.11i Informing & Consent for	
the trainer, meet for further	Early Intervention	
instruction and review of	Services	
procedures related to any form	6.11j Authorization for	

Assignments/Activity	Measure of Achievement
identified by the trainer as	Procurement and
incomplete or inadequately	Release of Information
completed. Following further	for Procurement and
instruction, resubmit to the trainer	Release of Information
a newly completed and improved	6.11k Written Prior Notice
example demonstrating	(reviewed in Module 4)
acceptable completion of form(s)	( = = = ,
for approval and inclusion in the	
portfolio.	
6.12 Intake Field Observation	Omit unless there is a concern.
Omit for experienced service	
coordinators.	
6.13 TEIS Overview	Awareness of optional child find
O. 10 I LIO OVGIVIEW	and public awareness tool.
If recommended by the trainer,	and public awareness tool.
review PowerPoint TEIS Overview	
outside of training. See note	
pages of PowerPoint for	
suggested dialogue. 6.14 More Rules for the Road	Improvement in number of
	Improvement in number of
Intake & Referral Post-Test	correct responses based on
Complete the past test. Company	pre- and post-test results to the
Complete the post-test. Compare	satisfaction of the trainer.
your performance with your	
results on the pre-test.	A stirre montinination in buief
6.15 Building Resources	Active participation in brief discussion as directed by the
View PowerPoint Building	trainer.
Resources (slides 1-5), engaging	
in brief discussion as directed.	
6.16 Building Resources Web	Satisfactory completion of
Assignment	research. Development of the
	research guide (to be included
It is essential that service	in the portfolio if completed) is
coordinators know how to access	voluntary for experienced
information and resources of use	service coordinators based on
to families. This assignment will	the requirement of the
take time to do the appropriate	district/agency program
research, and should be done	coordinator/trainer.
outside of formal training time.	ood. amaton aamor.
Please complete this step:	
Visit the websites found on	
assignment sheet <i>Building</i>	
Resources Assignment	
Nesources Assignment	

Assignments/Activity	Measure of Achievement
6.16a and update your	
knowledge of these state	
and federal programs.	
Steps 2-4 are voluntary for	
experienced service coordinators	
based on the requirement of the	
district/agency program	
coordinator/trainer.	
<ol><li>Build a resource guide that</li></ol>	
you can refer to in your	
work. List each program,	
including the name,	
address, web address,	
phone number, contact	
person, and a very brief	
program summary or	
description. Your TEIS	
Directory of Services may	
be useful in gathering local	
contact information, where	
appropriate.	
3. Place your information in a	
folder/notebook (or on	
index cards in a file box),	
and give to your	
trainer/supervisor for their	
approval.	
4. Place a copy of this	
information in your	
portfolio. If you choose to	
keep this information on	
index cards, a written	
statement of satisfactory	
completion of this activity	
can be placed in your	
portfolio by your	
trainer/supervisor.	
6.17 Building Resources in	Complete list of ten specific
Everyday Routines, Settings, and	settings that are appropriate for
Activities	promoting the development of
	infants and toddlers, county-
Using worksheet 6.17, identify ten	specific if appropriate.
specific typical settings in your	
local area that serve to promote	
the development and success of	

Assignments/Activity	Measure of Achievement
infants and toddlers. If you are	
serving multiple counties, try to	
include examples from each	
county. Upon completion, share	
this with your trainer/supervisor,	
and place a copy in your portfolio.	
6.18 Building Local Resources,	N/A
Brochures, & Observations	
Omit assignment for experienced	
service coordinators.	